

# Denise Osborne Marketing & Events Co-Ordinator Green Business Programme





#### What is it?

A support funded programme for SMEs and organisations in Coventry and Warwickshire to help business become more energy/resource efficient and make the most low carbon opportunities

#### Who?

- All small to medium size businesses (SMEs) in Coventry and Warwickshire
  - Employ fewer than 250 employees
  - Have an annual turnover of not exceeding €50 million and/or an annual balance sheet not exceeding €43million
  - Have at least 50% of sales through business to business

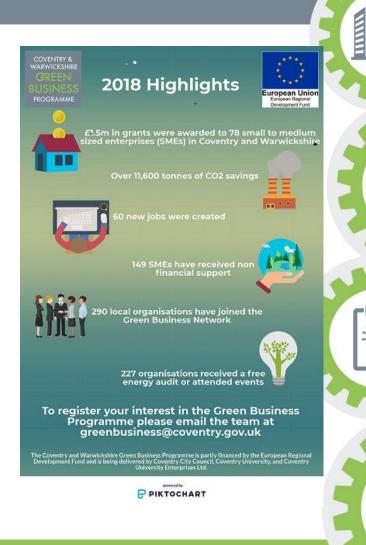




#### **Our Highlights**

Helping businesses to reduce their impact on the environment through funding for energy efficiency and renewable energy powered solutions

- We have supported 213 companies since the Programme launched
- > There have been over **12,349 tonnes** of CO2 savings
- Provided over £2.78 million in grant funding to support these businesses
- 60 new jobs have been created
- 1016 organisations have joined the Green Business Network





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#### Phase 2- (2019-2021)

- Energy and resource efficiency grants £1k-£50k (with 40% intervention)
- Free energy and resource efficiency audits to help identify energy, water and waste savings
- Continued free membership to the Green Business Network with new benefits
- > Access to other specialist support to enable growth and innovation
- Free events, workshops, webinars and 1:1 support

#### Extension – (June 2023)

- Confirmation that additional £1.14m grant funding from Coventry City Council & Coventry University Enterprises
- Additional £118k revenue grants provided by Coventry City Council
   & Coventry University Enterprises







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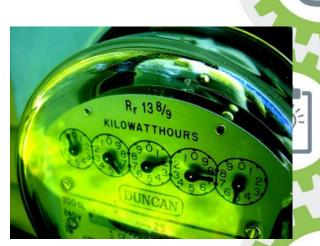


#### **Energy/Resource Efficiency Audits**

Identify potential energy/resource efficiency measures

- Audit looks at: Building fabric, energy bills, heating, lighting, equipment, process, water, waste, behavioural
- Includes estimated capital costs, energy savings & payback periods used to provide a business case
- Energy/resource efficiency report









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- Energy/resource efficiency grants
  - Capital grants to improve energy/resource efficiency (Min £1K up to £50k)
  - Grants of 40%
  - Must save approx. 5 tonnes+ of CO<sub>2</sub> per year.
- What can be supported?
  - Measures that save carbon
  - Typical measures include lighting LED, heating, energy efficient equipment, transformers, power factor correction, renewable technologies, ventilation, refrigeration, recycling and waste compactors, balers and crushers





#### **Green Business Network**

Membership is free and offers a range of benefits:

- Events and workshops
- Monthly newsletter news, events new legislation, case studies
- Membership certificate
- Expert advice
- > Enhance green credentials to secure new business
- Networking and supply chain opportunities (Inclusion in Green Business Directory)
- Currently have 1036 other organisations you can network with
- Signposting to other grants
  - Business Support
  - Innovation
  - Skills 4 Growth







#### **Upcoming Events and Webinars**

#### 18 June 2020

Reducing your organisations environmental impact – Rugby

#### 16 July 2020

Smart Cities - Coventry

For more information visit http://bit.ly/cwgreenevents





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#### **Coventry University Enterprises – Delivery Partner**

#### **Funds for services and consultancy**

Revenue Grants up to £10k (40% intervention) to support the development of low carbon products and services, supporting activities including:

- Intellectual Property Protection
- Supporting new businesses to progress their innovations
- Licensing
- Prototype design and manufacture
- Product Testing
- Accreditations and Certifications

#### Examples of grants awarded:

- Prototype design and manufacture for hydrogen fuel cell vehicle
- Software application development for an App to enable carbon reduction by promoting car sharing













#### **Coventry University Enterprises – Delivery Partner**

#### **Funds capital expenditure**

Capital Grants up to £20k (40% intervention), supporting activities including:

- > Equipment to manufacture new Low Carbon products
- > Equipment to support introduction of new Green services including recycling and
- waste processing

Enterprises Lir
Free expert 1-to-1 advice and workshops on a range of sustainable building techniques and technologies

- Passivhaus design and principals
- > Sustainable refurbishment and energy efficiency strategies
- Building Information Modelling (BIM)











- Coventry's Climate Change Strategy
  - > UK Government announced its net-zero commitment by 2050
  - > Coventry's current strategy published in 2012 set a target to reduce carbon dioxide emissions by 27.5% by the year 2020. Coventry achieved this in 2014 (6 years early)
  - ➤ The current Climate Change Strategy for the City ends in 2020 and is now under review

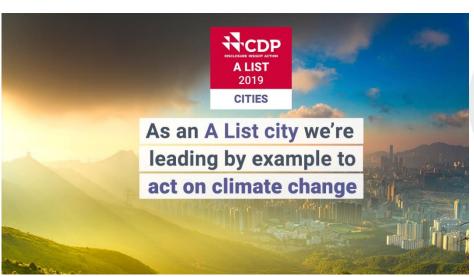








- CDP A List City 2019
  - > The City has been recognised as a global leader on climate action and transparency
  - To score an A, a city must have a city-wide emissions inventory
  - > Have set an emissions reduction target
  - > Published a climate action plan



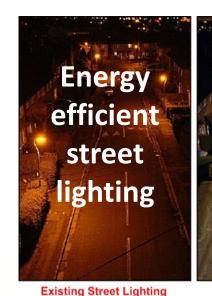




## Reducing our emissions across the City



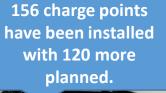
Heatline – energy shipped from waste plant via 6.6km pipelines to major City Centre buildings.















### Coventry's Climate Change Strategy

#### The Council is very committed to tackling climate change in the City

- Our new Head of Service, Bret Willers will be overseeing and developing our new Climate Change Strategy
   2020
- Strategy will ensure that Coventry is at the forefront of low carbon innovation
- Climate Change Strategy will require significant engagement with stakeholders in the City, including businesses, residents, universities, health providers and community groups
- Green Business Programme extension confirmed work with more businesses



### Coventry's Climate Change strategy

#### The strategy will cover the following themes

- **Domestic** improving thermal efficiency of homes, reducing fuel poverty & encouraging innovation
- Transport improvements to public transport and walking/cycling infrastructure
- Industry improving the efficiency of buildings/processes
- Environment sustainable procurement, enhanced biodiversity, sustainable food and driving behaviour change
- Education & Skills upskilling

 Energy – increased use of renewables and feasibility studies for new solutions e.g. mine water for heating/cooling

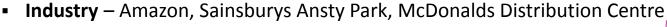


### Key players in Coventry

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- **Universities** Coventry University and Warwick University
- **Schools and Colleges**
- **Utilities** Severn Trent and E-On
- **Power** Western Power & National Grid
- **Transport** National Express & Avanti Trains
- **Automotive** Jaguar & LEVC
- Infrastructure BIC
- **Housing** Orbit, Whitefriars & Developers
- **Health** Public Health England, UHCW & Coventry and Warwickshire Partnership **NHS Trust**



**Community** – Community Groups, Charities, Residents, Businesses





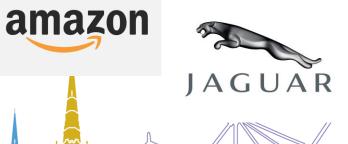




**Coventy** University













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#### **3P innovation**

World-class engineering and process automation company based in Warwick

- > Invested £395,000 to reduce carbon emissions
- £69k energy efficiency grant
  - LED energy efficient lighting throughout the building
  - New high efficiency gas fired modulating heaters that save 30% on fuel costs
  - > High performance air conditioning system
  - New air compressor achieving savings of between 20% and 30%
  - Installation of solar panels
- Estimates saving 153.3 tonnes of CO2 emissions per year
- 290,000kWh of energy usage having been reduced





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#### Sarginsons

#### **Aluminium Diecasting**

- Were spending £370,000 per annum electricity and gas
- > £26,000 energy efficiency grant
  - 2 recuperation gas furnaces
  - > Variable speed air compressors and drying equipment
  - > LED lighting throughout
  - Power Factor Correction
- Payback 1.5 year
- > 335 Tonnes CO2 saving/annum
- Saving £50k per annum in energy bills





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#### **2020 Queen's Award for Enterprise**







#### **Green Business Programme**

#### **Contact us**

Telephone: 024 7678 6901

Email: <u>GreenBusiness@coventry.gov.uk</u>

Website: <a href="https://www.coventry.gov.uk/greenbusiness">www.coventry.gov.uk/greenbusiness</a>

Twitter: <a href="mailto:occupation">occupation</a>

Join our LinkedIn group





### **Coventry Local Air Quality Action Plan**

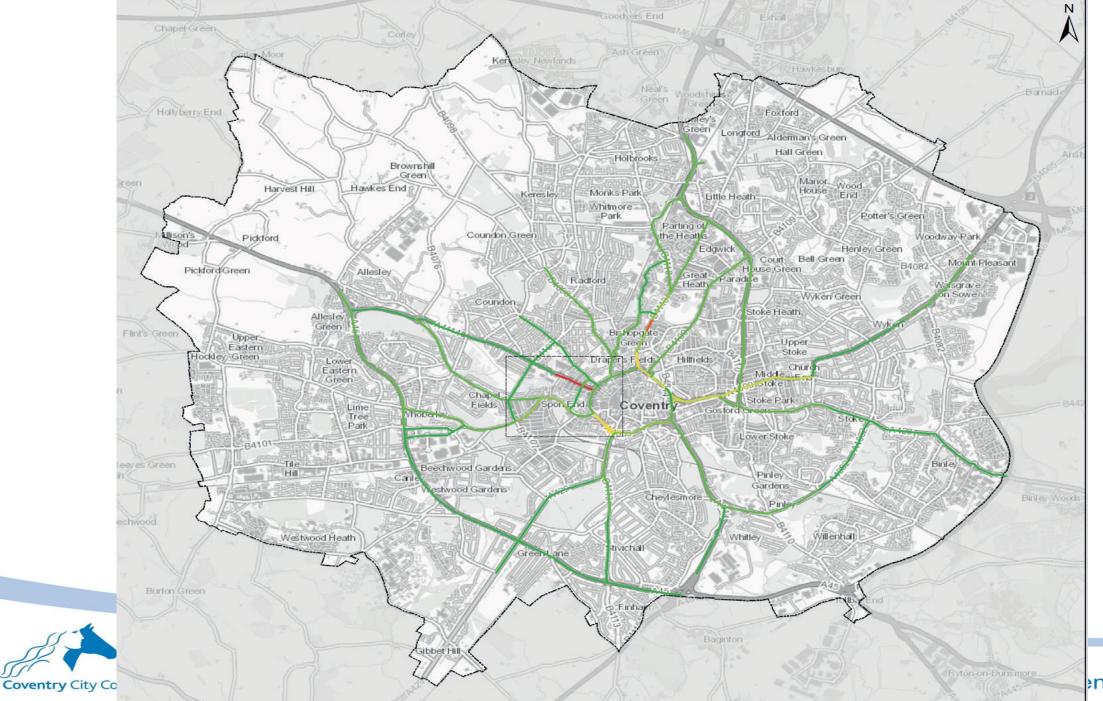
**John Seddon - Head of Transport & Innovation** 



## Local Air Quality Action Plan (LAQAP) – Background

- 2017 Government Direction:-
  - Coventry identified as one of 22 towns and cities across the UK where NO<sub>2</sub> levels are forecast to exceed legal thresholds
  - City Council instructed to develop an Action Plan setting out how NO<sub>2</sub> levels will be reduced *in the shortest possible time*
- February 2019 OBC for preferred package submitted to Government
- March 2019 New Government Direction instructing further work
- June 2019 revised package submitted to Government
- Feb 2020 New Government Direction issued:
  - Instructing CCC to implement revised package
  - Grant funding awarded £24.5 million available
  - Full Business Case still required to reflect any changes arising from consultation

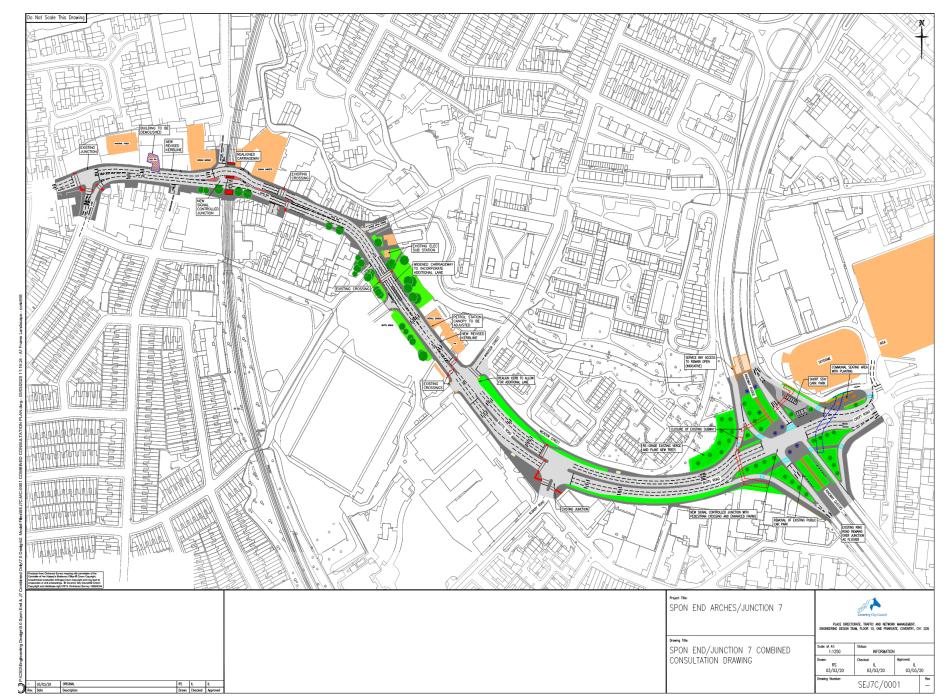




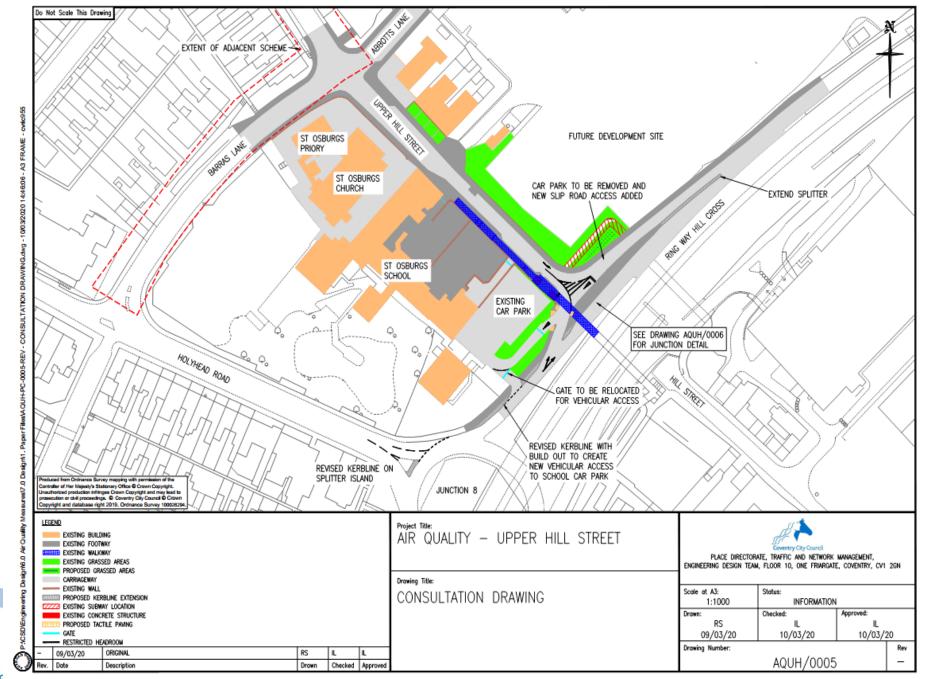
### **LAQAP – Preferred Option**

- 3 core elements:-
- 1. Modal Shift switching local trips from car to other modes:-
  - Engagement programme / Coundon Cycle Route / Mobility Credit scheme (separately funded through TfWM)
- 2. Greening the Fleet supporting public transport operators, businesses and residents in buying cleaner vehicles (all separately funded through Gov't grant)
- 3. Dynamic Traffic Management focussed on the reduction of traffic flows on Holyhead Road and Foleshill Road:-
  - Holyhead Road highest NO2 hotspot in the city need to reduce traffic flow, remove the most polluting vehicles, and reduce congestion
  - Foleshill Road remove through traffic and move this onto the A444. Variety of potential ways to do this bus gates, banned turns, HGV ban















### **Existing Support for EV take-up**



City-wide EV charging network and EV grants



Plug-in Coventry – Workplace EV Charging



Free Fleet Reviews / Electric Fleet
Scheme - Energy Saving Trust / CCC



**E-cargo Bike Grants**Energy Saving Trust



### **LAQAP - Next Steps**

• Public and Stakeholder Consultation – March – May 2020

FBC submission to Government by December 2020

• Commence implementation of Action Plan included detailed consultation on the design of the infrastructure measures

- Complete delivery of infrastructure measures by end 2021
- Engagement programme will continue beyond this



## LAQAP Consultation

www.coventry.gov.uk/airquality

airquality@Coventry.gov.uk









Coventry City Council – Support to Local Businesses

David Hope, Economic Development Service

5<sup>th</sup> May 2020

### **Addressing Economic Challenges in Partnership**













- Working with local and regional partners
- Support local businesses through current challenges & beyond
- Ensure local businesses access Government support
- Address business needs through our existing programmes
- Create conditions for economic recovery





### **Support for business**





### Tackling Impacts of COVID-19 – Government Support

- Range of support announced by Government since March 2020
  - Grants
  - Loans
  - Business Rate Relief
  - Statutory Sick Pay
  - Temporary amendments to regulations

https://www.coventry.gov.uk/coronavirusadvicebusinesses

https://coro<mark>navirus.cwgrowthhub.co.uk/</mark>

# **Government Support – COVID-19 Grants**

- £10k to all businesses eligible for Small Business Rates Relief
- £25k to retail, leisure & hospitality businesses with rateable values between £15k and £51k
- Help meet ongoing costs
- All businesses in this sector & nurseries pay no rates in 2020/21
- Apply through Local Authority you pay business rates to
- Simple online form







Government Support – COVID-19 Job Retention Scheme

 Cover 80% of wages of staff on payroll but not currently working

 Maximum £2.5k per employee per month plus employer NI & pension

- Up to 4 months to June 2020
- Open for all entities with UK payroll
- Apply online through HMRC
- Need PAYE, NI Reference numbers, Tax Payer References
- More here: <a href="https://www.gov.uk/guidance/claim-for-wages-through-the-coronavirus-job-retention-scheme">https://www.gov.uk/guidance/claim-for-wages-through-the-coronavirus-job-retention-scheme</a>



#### **Government Support – Other COVID-19 Grants**

- Self Employed & Sole Traders with trading profits under £50k taxable grants
  - Cover 80% of trading profits up to £2.5k per month
  - HMRC to contact eligible businesses directly
  - Simple online application
- Costs of Statutory Sick Pay for SMEs from HMRC up to 2 weeks absence
- Further £750m funding for *charities* to bid into







Government Support – COVID-19 Business Interruption Loans

- **CBILS** for SMEs (turnover up to £45m), up to £5m in finance available
  - Loans, invoice finance, asset finance, overdrafts (80% guaranteed by Government)
  - Business activities that are viable but for COVID-19 (e.g. wages, rents, pay suppliers)
  - Maximum 6 year term, with first 12 months interest free
  - No personal guarantees for loans under £250k
  - Apply through commercial lenders (list on BBB website)
- Firms with turnover over £45m can apply for up to £25m
- Firms with turnover over £250m can apply for £50m



### **Government Support – Other COVID-19 Loan Support**

- **Bounce Back Loans** Loans of £2k to £50k for businesses adversely affected by COVID-19
  - Maximum 6 year term, with no repayments in first 12 months
  - 100% guaranteed by Government
  - Simple online application through commercial lenders (no forward forecasts)
- Future Fund for SMEs raised at least £250k in equity investment in past 5 years
  - Convertible loans of £125k to £5m (match funded by private investors)
  - May 2020 Launch will be delivered by BBB



# Government Support – Other COVID-19 Information

- New temporary regulations
  - Extensions to filing accounts and VAT returns
  - Options around how AGMs are hosted
  - Reduced legislation to fast-track innovation on essential supplies
  - Changes to insolvency regulations allow more businesses to continue trading
- Growth Hub Daily Updates and Survey https://coronavirus.cwgrowthhub.co.uk/







## Supporting Coventry & Warwickshire's Economic Recovery

Continuing to support to Coventry & Warwickshire businesses alongside partners

 Three flagship support programmes for B2B SMEs now extended to June 2023

- CW Business Support
- CW Innovation
- CW Green Business
- More grants to support business investment
- More free tailored 1:1 support
- More free workshops, seminars & events



COVENTRY & WARWICKSHIRE GREEN BUSINESS

PROGRAMME

COVENTRY & WARWICKSHIRE
INNOVATION
PROGRAMME



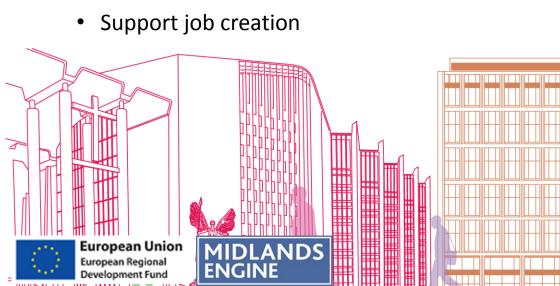




## CW Business Support (to June 2023)

- Support new start-ups
- Address barriers to business growth
- Tackle recruitment challenges through Coventry Employer Hub
- 1:1 support and workshops/seminars
- Capital grants of up to £50k (up to 30% intervention rate)
  - Machinery & equipment and premises







### CW Innovation (to June 2023)

- Support development, testing and launch of new products, services & technologies
- Workshops & seminars on key innovation themes
- Specialist 1:1 support
- Usability testing of new products on potential customers
- Grants of up to £25k to develop & launch new products, services & technologies
  - Create conditions for business diversification and potentially growth
  - Revenue grants (50% intervention) for specialist external expertise





### **CW Green Business (to June 2023)**

- Support SMEs be more energy efficient & capitalise on low carbon opportunities
  - Reduce impact on environment, increase renewable energy take-up
- Green Business Network (already 1,000 members)
- Workshops & events on energy efficiency & low carbon innovation
- Free energy & resource efficiency audits

**European Regional** 

- Capital Energy & Resource Efficiency Grants up to £50k (40% intervention)
  - Save CO2 emissions work on premises and machinery

 Revenue grants up to £10k (40% intervention) – develop new low carbon products







Supporting SMEs in Economic Recovery

• **CW Duplex Investment Fund** – combined grant and loan

Loans of between £30k and £100k

Capital investments with potential to create jobs

- Up to 40% of spend available as grant
- Administered by CWRT CCC, WCC & CWLEP investment
- Referrals to other specialist support
  - Innovation and R&D support delivered by local universities
  - International trade CW Chamber
     International Hub



### **Further Information**

<u>business@coventry.gov.uk</u> <u>greenbusiness@coventry.gov.uk</u>

https://www.coventry.gov.uk/investincoventry https://www.cwgrowthhub.co.uk/

