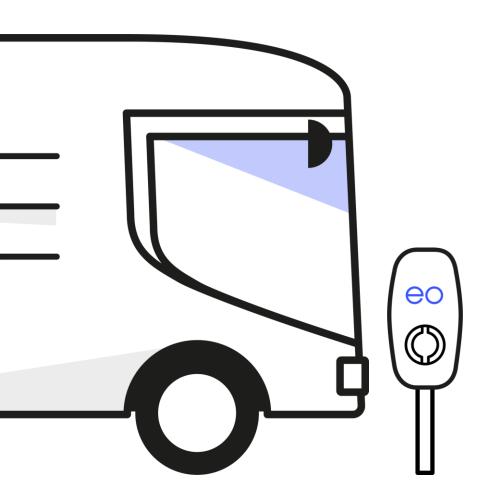
Introduction to EO

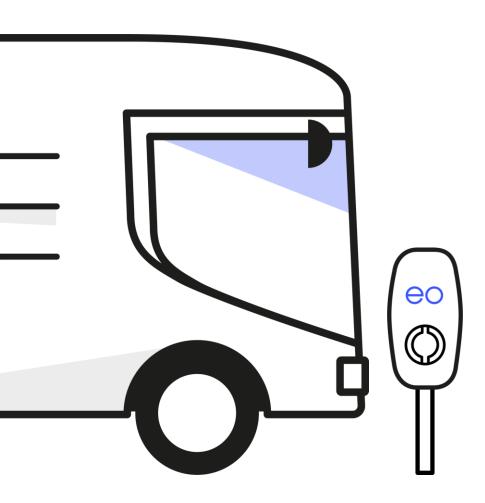
## Plug In Coventry



#### Plug In Coventry

### Who is EO Charging?

- $\circ~$  EO Charging is a British manufacturer of EV chargers.
- Founded in 2015 by Charlie Jardine and John Jardine in Stowmarket, Suffolk.
- We currently sell chargers into 35 countries around the world.
- To date we have sold approximately 40,000 chargers.
- We are the charging partners of some huge brands such as Ocado, Sainsburys, DHL and Uber.



#### Plug In Coventry

### Why have EV chargers?

- Promotes your business green & eco friendly
- $\circ$  Generate revenue
- Attract customers EV parking
- Tax benefits
- By 2035, over 50% of vehicles on the road will be electric
- Government grants available! Receive up to £350 off per chargepoint.





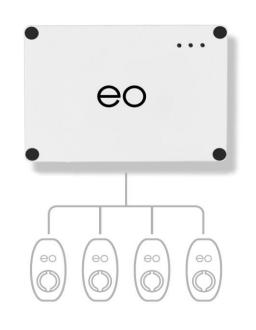


#### Plug In Coventry

### What is the process?

- Apply for Government grant (WCS voucher)
- Contact EO Charging via <u>www.plugincoventry.org</u>
- We will recommend appropriate EV infrastructure for your business
- Our installation partner Stratford Energy will carry out a site survey
- Receive proposal from EO for hardware, installation and ground works (proposal will include funding options available to your business).





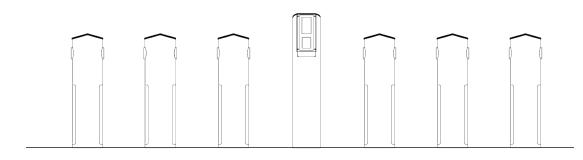
Charging Products

### **EO Genius and Hub**

- Intelligent smart charging for fleets, workplaces and destinations
- $\circ$  Modular, scalable and future proof via EO Hub
- $\circ~$  Up to 22kW charging
- $\circ~$  Accessible by App or RFID
- Unique backplate mounting system
- Wall or post-mounted options available

#### EO Street

### **Kiosk & Charger**



Connect up to 10 dual socketed EO Street chargers.

- Connect up to 10 dual socketed 'EO Street –
  Charger' to the 'EO Street Kiosk'
- Scalable & cost effective
- Three ways to pay Contactless credit card (plus Apple Pay, GPay), EO App, EO RFID
- Active Load Management measures live site

baseload and maximises charger output.

• OCPP 1.6



#### Funding options

### **Charging-as-a-Service**

#### From £1.99 per charger per day

Zero upfront cost and a guaranteed charger uptime. EO will supply, install and maintain your equipment for you.

#### Features

- Charging hardware and software
- $\circ$   $\,$  Fully installed and maintained
- $\circ~$  DNO upgrades if required
- Premium SLA with onsite charger replacement and 24/7 telephone support
- $\circ~$  Load management and smart-charging
- $\circ~$  3, 5 or 10 year contract
- $\circ~$  Set the price to charge and keep 85% of the revenue



#### Funding options

### **Fully Funded**

#### You pay nothing!

Zero upfront cost and a guaranteed charger uptime. EO will supply, install and maintain your equipment for you.

EO will fund the charging stations, including the installation, software, maintenance, extended warranty, support.

#### Features

- Great idea for companies that would like an EV infrastructure but don't have finance available
- EO agree a lease between 15-20 years on the land
- $\circ~$  EO set the price to charge
- EO keep 95% revenue and you keep 5%





### **Previous Installs**

0.













Ø

# eo

Contacts

Tom.butcher@eocharging.com

Charlie.Jardine@eocharging.com

0