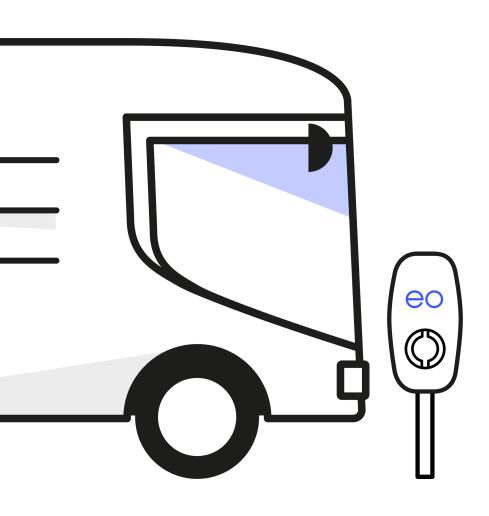


Plug In Coventry

Who is EO Charging?

- EO Charging is a British manufacturer of EV chargers.
- Founded in 2015 in Stowmarket, Suffolk.
- We currently sell chargers into 35 countries around the world.
- To date we have sold approximately 40,000 chargers.
- We are the charging partners of some huge brands such as Ocado, Sainsburys, DHL and Uber.



Plug In Coventry

Why have EV chargers?

- Promotes your business green & eco friendly
- Generate revenue
- Attract customers EV parking
- Tax benefits
- By 2035, over 50% of vehicles on the road will be electric
- Government grants available! Receive up to £350 off per chargepoint.



Re-launching the...

100 Charge Point Challenge

- We will be officially re-launching the 100 CP challenge on 1st January 2021
- The aim to install 100 charging stations around Coventry at either workplaces or destinations
- EO will be sending out an email shortly with the full range of details!
- Special launch offer: £50 off per socket until
 100 chargers are installed

Coventry City Council





Plug In Coventry

What is the process?

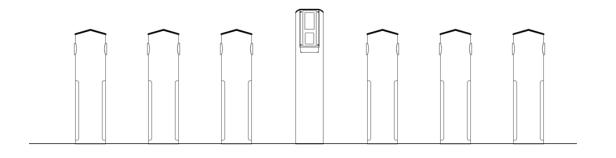
- Apply for Government grant (WCS voucher)
- Contact EO Charging via <u>www.plugincoventry.org</u>
- We will recommend appropriate EV infrastructure for your business
- Our installation partner Stratford Energy will carry out a site survey
- Receive proposal from EO for hardware, installation and ground works (proposal will include funding options available to your business).



Charging Products

EO Genius & Hub

- Intelligent smart charging for fleets,
 workplaces and destinations
- Modular, scalable and futureproof via EO Hub
- Up to 22kW charging
- Accessible by App or RFID
- Unique backplate mounting system
- Wall or post-mounted options available



EO Street

Kiosk & Charger

- Scalable & cost effective
- Three ways to pay Contactless credit card
 (plus Apple Pay, GPay), EO App, EO RFID
- Active Load Management measures live site baseload and maximises charger output.
- o OCPP 1.6



Funding options

Charging-as-a-Service

From £1.99 per charger per day

Zero upfront cost and a guaranteed charger uptime. EO will supply, install and maintain your equipment for you.

Features

- Charging hardware and software
- Fully installed and maintained
- DNO upgrades if required
- Premium SLA with onsite charger replacement and 24/7 telephone support
- Load management and smart-charging
- 5-year contract
- Set the price to charge and keep 90% of the revenue



Funding options

Fully Funded

You pay nothing!

Zero upfront cost and a guaranteed charger uptime. EO will supply, install and maintain your equipment for you.

EO will fund the charging stations, including the installation, software, maintenance, extended warranty, support.

Features

- Great idea for companies that would like an EV infrastructure but don't have finance available
- EO agree a lease between 15-20 years on the land
- EO set the price to charge
- EO keep 95% revenue and you keep 5%



Previous Installs















